Olivetel S.A.

Company

Olivetel was set up on 1993 following the major development seen in information technology, telecommunications and energy sectors, in order to respond a specific and demanding customer needs and technology service integrators.

With a focus on the development and manufacture of products and solutions for ICT and energy infrastructures, Olivetel S.A. has defined a strategy based on specialization and innovation since the beginning of its foundation, which it considers to be critical to create value in these markets.

For more than two decades, Olivetel S.A. has been recognized as a leader and expert in technical cabinets and shelters for telecommunications, networks, data centres and energy.

Olivetel S.A is a certified manufacturer owner of the trademarks: OLIrack® ecorack®

Our factory based in Portugal covers the entire production chain of the products we manufacture, and is powered by an Engineering & Design laboratory, which researches and develops products and solutions, standard or custom-made, for our Clients and Partners.

Since 2002 we have been an **ISO 9001** certified company. The Quality Management System implemented in Olivetel, covers all the activities developed by the company, namely, Management, Conception and Manufacturing.

Since 2011 we are members of the **SME COTEC Innovation Network**. As part of the R & D projects, our Engineering & Design Office acts as an extension of our Customers' competences, allowing us to transform ideas in products and business opportunities together.

Our products reach the market through dealers, distributors, operators and service integrators, allowing Olivetel S.A. to develop value relationships with a broad base of Clients and with National and International Partners, leaders in several sectors of activity.

Mission, Values and Vision

MISSION

We manufacture metalwork products of recognised quality; we are the leader in the national market and are internationally recognised, with competitive prices and delivery times, and geared towards computer, telecommunications and energy solutions, which give added value to our customers' businesses.

VALUES

We believe that our constant search for excellence and innovation and the training, qualification, knowledge and ethics of our human resources signify relationships of trust with our customers and allow us to provide added value not only as manufacturers but also as partners in innovative and integrated solutions that satisfy our customers.

Being an active agent in the market, we have a social role to play and we feel the responsibility to fully comply with the duties instituted, maintaining an image of business precision and ethics.

VISION

Our aim is to be recognised on the national and international market as a manufacturer of quality products, capable of providing differentiated solutions for information technology and telecommunications, satisfying our customers while at the same time assuring the basic and social needs of our employees, as well as playing a useful role in the community we are based in.

Business Areas

Our production units are organized and oriented towards the continuous improvement of the product portfolio as well as the development of partnerships for the manufacture of innovative products and solutions.

Engineering and Design

Department that supports all productive activities, internal development and complements the functional and technical competencies of our Clients and Partners. In collaboration with the Technical and Innovation departments, it is committed to permanent cooperation and technological vigilance in order to create value in internal portfolio improvement and in Client relations for customized and innovative projects.

Standard products and solutions

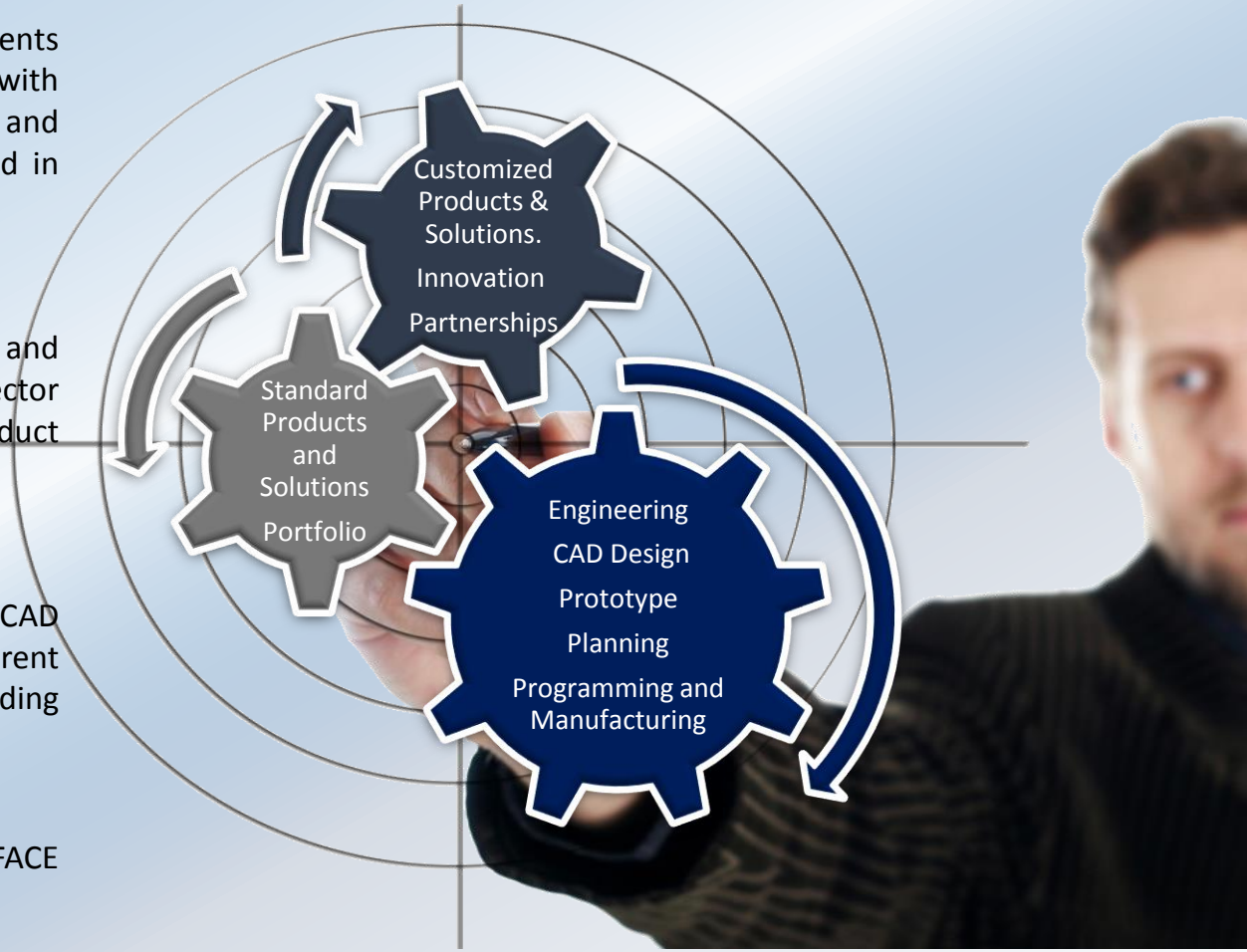
Portfolio of trademark **OLIRACK** e **ECORACK** Products with specific standards and certifications for Information and Communication Technologies (ICT) and Energy sector application. This area contemplates a strategic stock that allows in most cases, the product availability in 24h / 48h.

Customized Products/Solutions and Innovation Partnerships

Projects with the direct involvement of the departments of Innovation, Engineering and CAD design, for planning, experimentation and development of specific products for different sectors. These projects are developed and manufactured through joint planning, according to the final customer requirements.

Sheet metal services

PROJECT & CAD DRAWING, CUT & PUNCTURE / LASER, BENDING, WELDING and SURFACE TREATMENT with ELECTROSTATIC POWDER / POLYMERIZATION PAINTING.
These services can be requested individually according to your needs.



Innovation

WE TRANSFORM IDEAS IN PRODUCTS AND IN NEW BUSINESS OPPORTUNITIES

It is our permanent concern to provide our structure of technical and human resources to develop and consolidate a Culture of Innovation to promote the attractiveness of qualification, knowledge and create value in the products we manufactured to our Clients.

Our innovation model **"OLINOVTEC"** streamlines and internally organizes all activities of Research and Development, focusing on qualification and training of our human resources and the use of best practices that allow us to quantify, evaluate the results and share that experience with our partners.

The development of innovation projects allows establishing value partnerships with organizations, networks and Clients with joint participation in projects that enable increase the existing knowledge and use it to create value.

We are faced daily with challenges that aimed differentiation. These internal challenges launched by employees through the Ideas Management and external challenges launched by our Clients and Partners, are transformed into products and solutions.

It is in this context that we fully available to our Clients and Partners, with our infrastructure, technology and expertise, to transform ideas in products and in new business opportunities.

Member since 2011 :

COTEC
REDE PME
inovação

Quality Policy

We believe that the quality policy cannot be dissociated from our MISSION our VALUES and our VISION.

MISSION

We manufacture metalwork products of recognised quality; we are the leader in the national market and are internationally recognised, with competitive prices and delivery times, and geared towards computer and telecommunications solutions, which give added value to our customers' businesses.

VISION

Our aim is to be recognised on the national and international market as a manufacturer of quality products, capable of providing differentiated solutions for information technology and telecommunications, satisfying our customers while at the same time assuring the basic and social needs of our employees, as well as playing a useful role in the community we are based in.

Mission
why we exist

Values
what we believe

Vision
what we want to be

Strategy
which our plan

Management tools
Monitoring / Action Plans

Strategic initiatives and goals
What we need to do and achieve as a team

Individual goals
What I need to do

Strategic results

- Satisfied shareholders
- Satisfied Clients
- Effective processes
- Motivated Employees

VALUES

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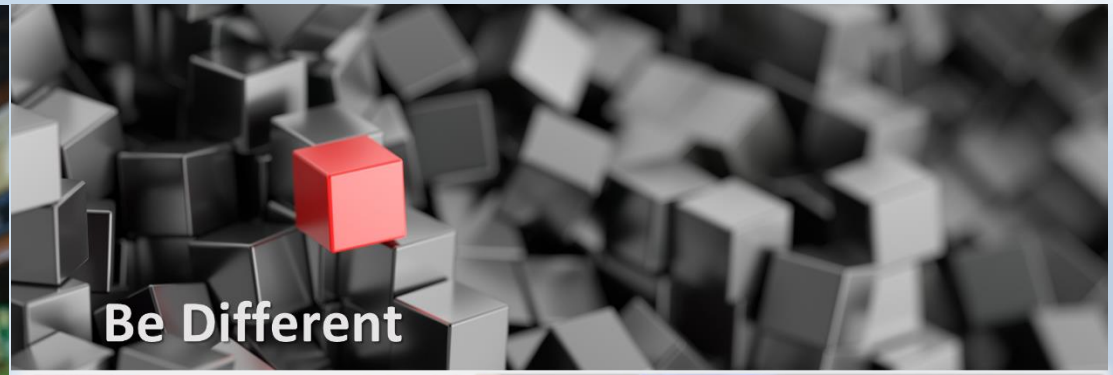
6 Main STRATEGY topics

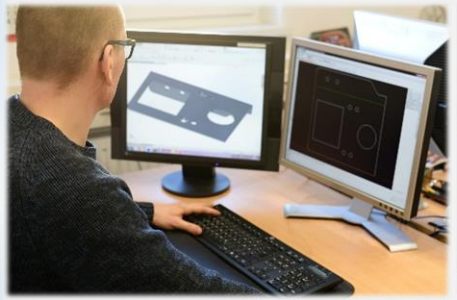
- **Focus on Quality;**
- **Focus on Client Satisfaction;**
- **Focus on Differentiation,**
- **Focus on Innovation;**
- **Focus on Management Best Practices**
- **Focus on Knowledge and Training**

Desde 2002 Certificados :

Products

In addition to our vast OLIRACK and ECORACK portfolio, we develop and manufacture CUSTOMIZED PRODUCTS.



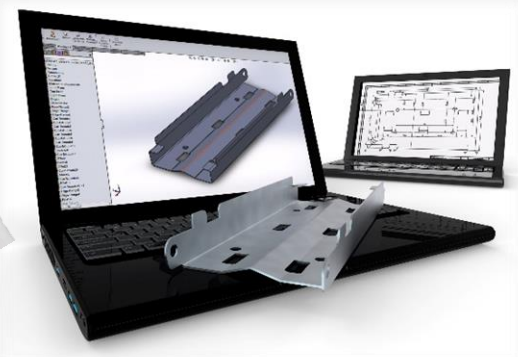


olirack®

For demanding installations

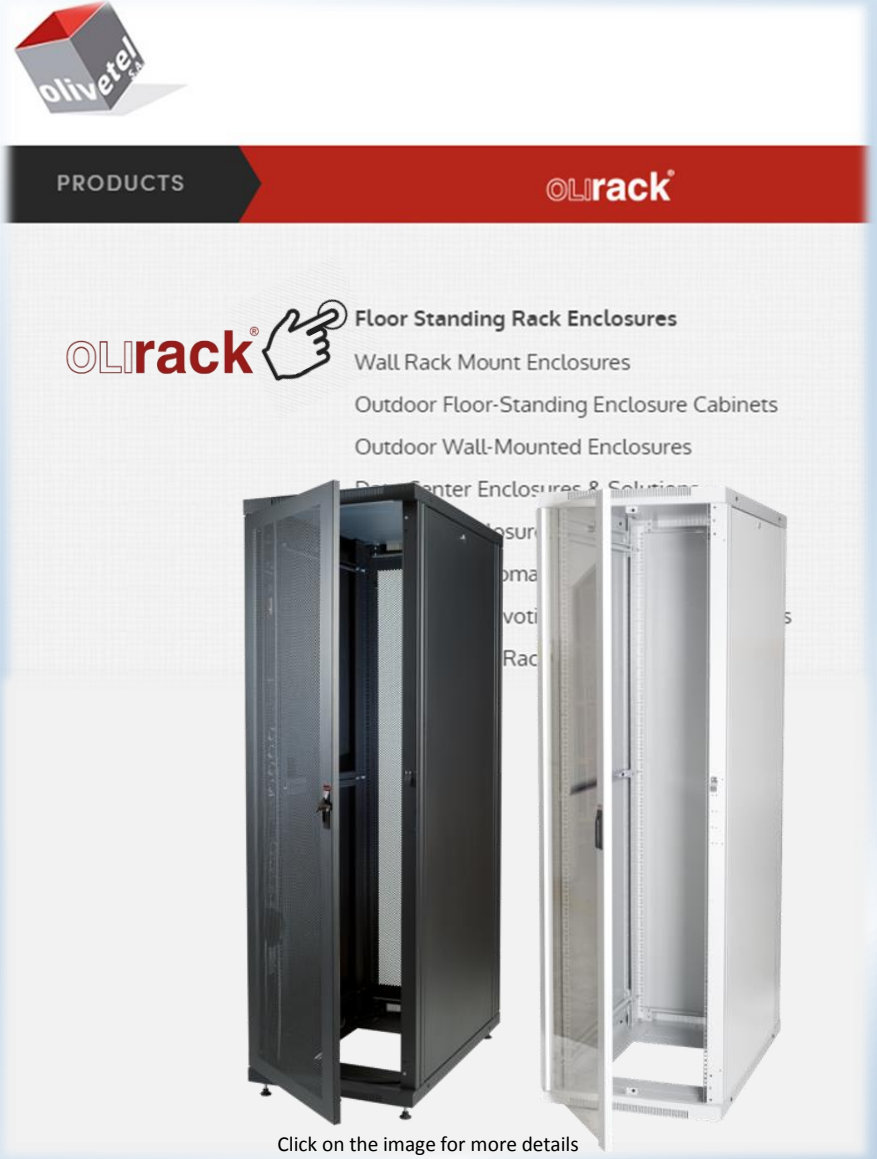
ecorack®

For simplified installations



Customized Products

Products – OLIRACK Floor-Standing Cabinets



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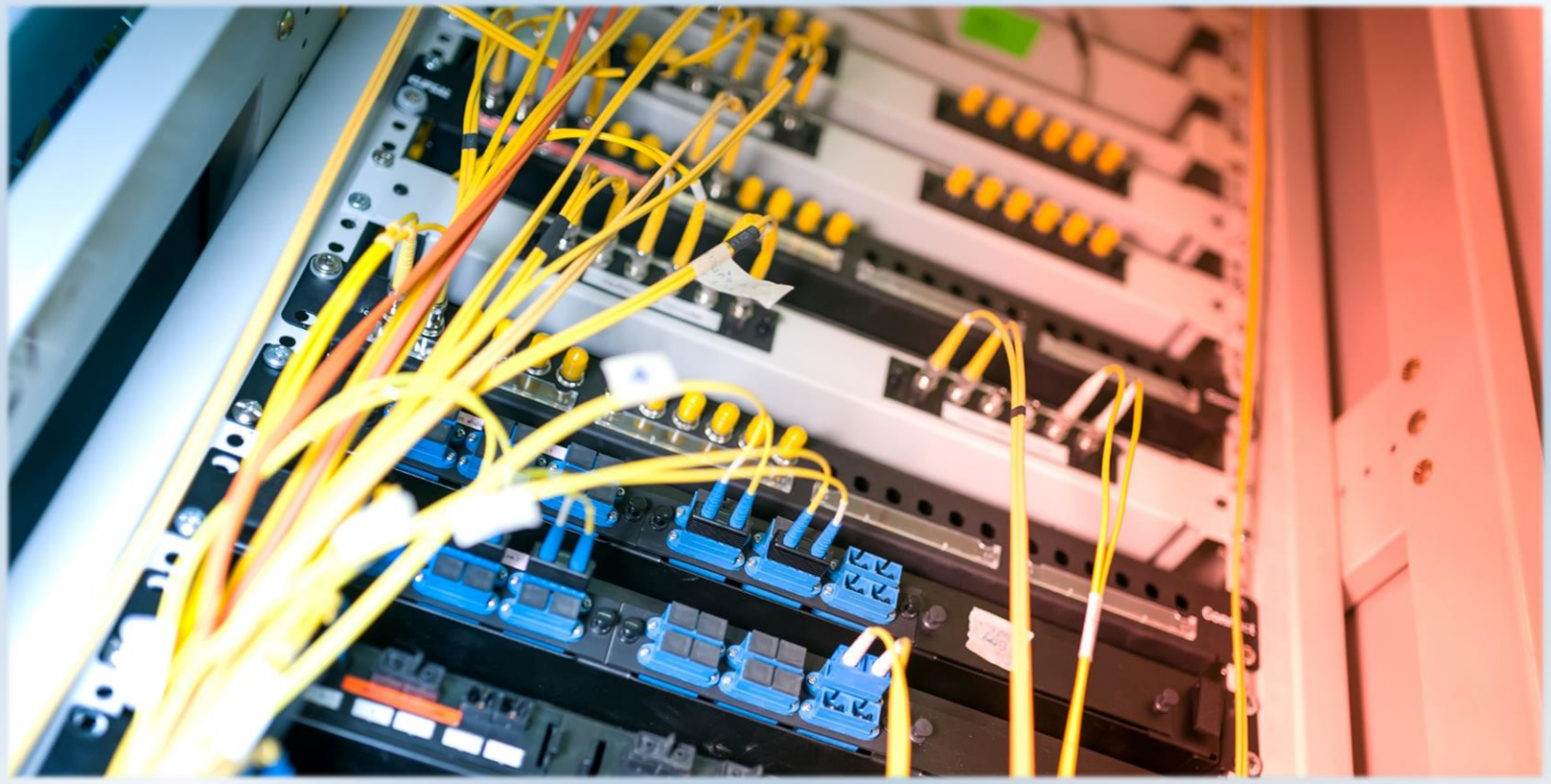
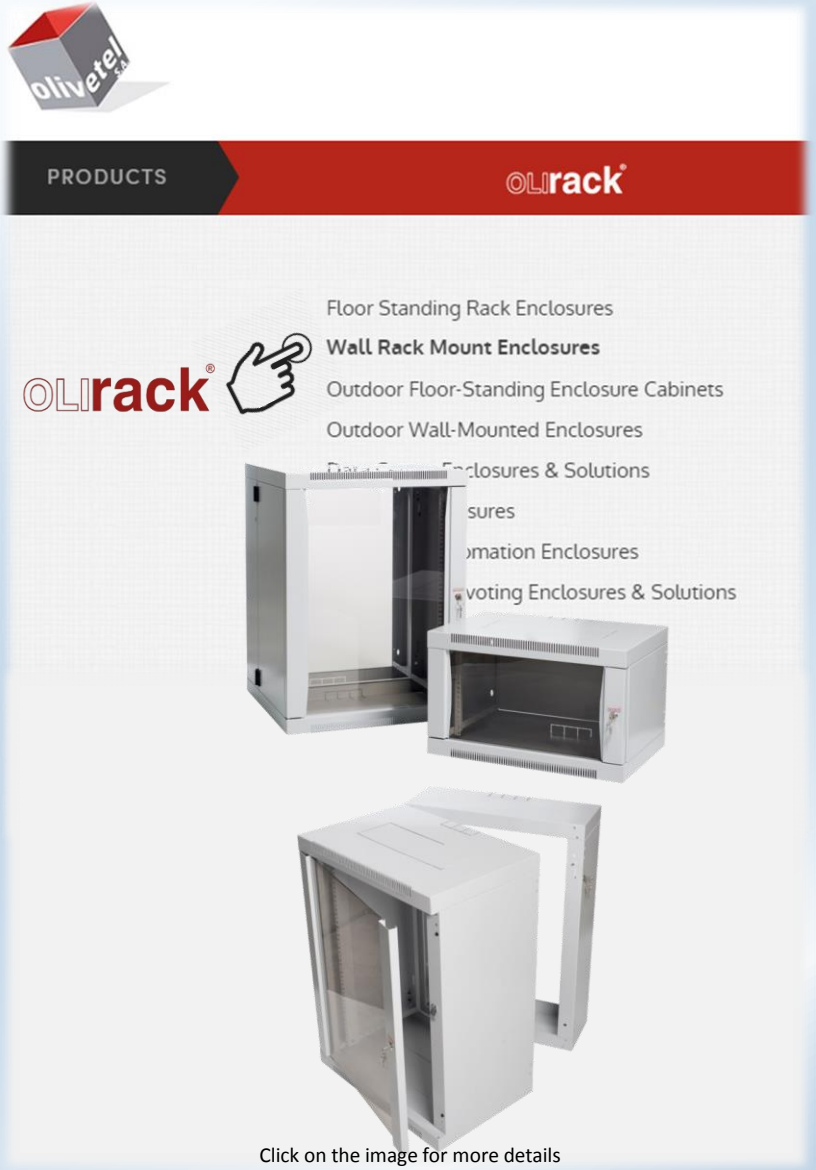


The **OLIRACK FLOOR-STANDING CABINETS** are recognized by its high quality, robustness, functionality and scalability.

These enclosures have a wide range of configurations and options to offer the appropriate response to different types of installation including structured networks, servers accommodation and other active and passive equipment.

Products – OLIRACK Wall-Mount Cabinets

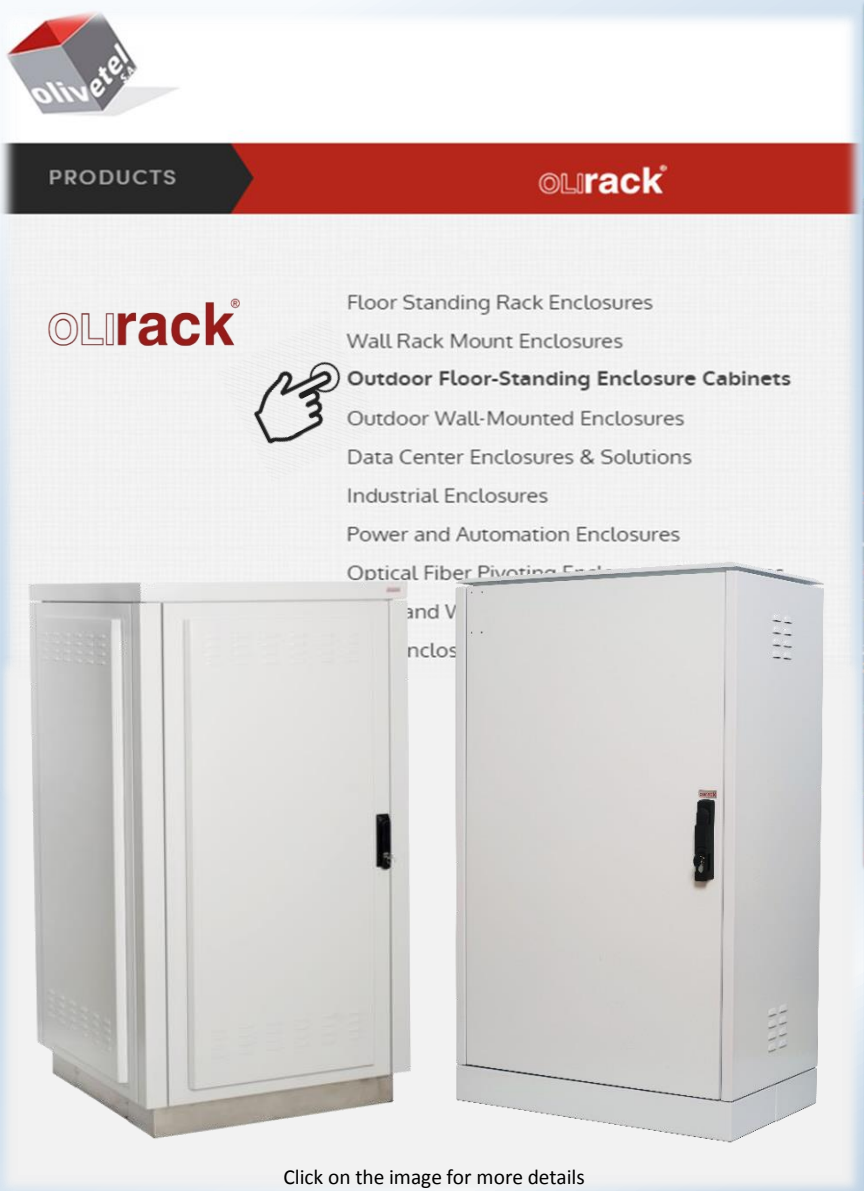


Click on the image for more details

The **OLIRACK WALL-MOUNTED CABINETS** for wall mounting are constituted by a single body to be attached directly to the wall or through the extension frame that provide more depth in the cabinet and allow a rear pivot opening for easy access.

For inside telecommunications and computer equipment installation in the most diverse contexts.

Products – OLIRACK Outdoor Floor-Standing Cabinets



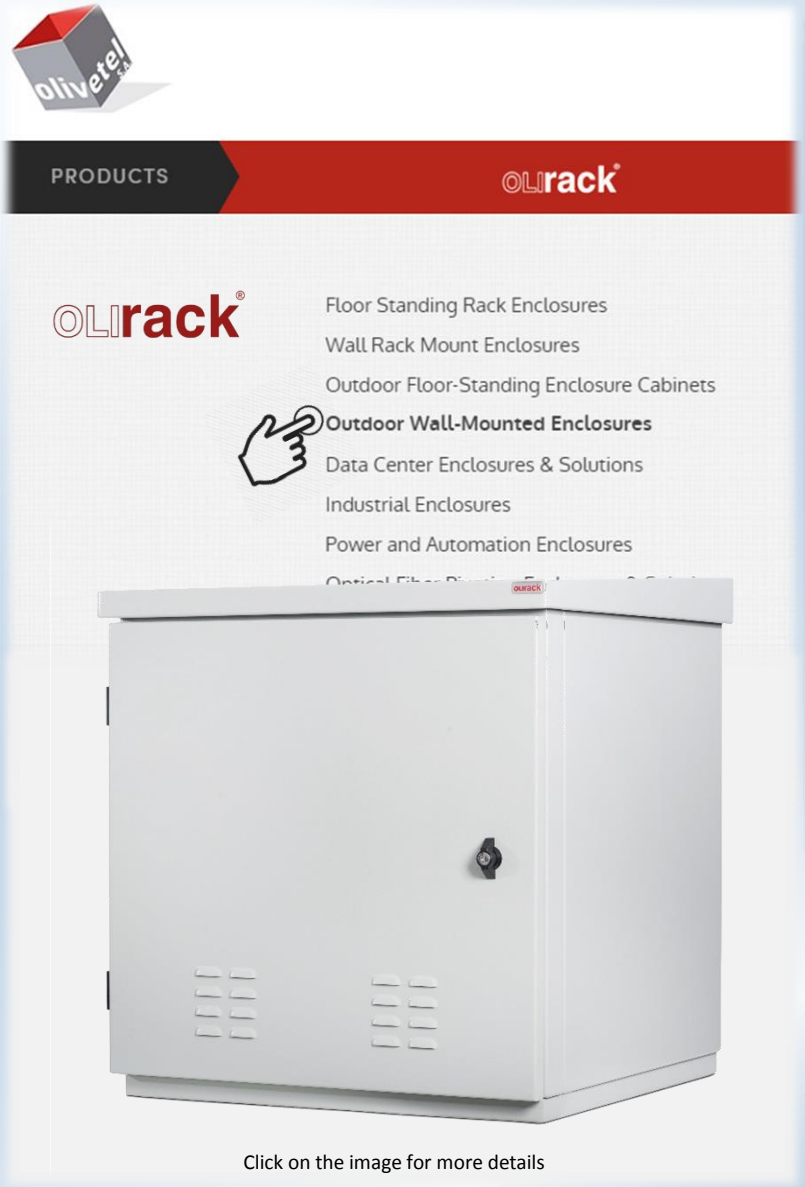
Click on the image for more details

The **OLIRACK OUTDOOR FLOOR-STANDING CABINETS** range has been designed for the installation of integrated telecoms, energy and shelter solutions for the most diverse infrastructure as road and railway communication facilities in the most diverse environments.

With a high durability, this range in its base composition includes a single wall and a double wall solutions with IP55 and IP65 (*) protection, and additional options for Anti-Grafity surface treatment and UL Certification.

(*) Note: The IP protection must always be evaluated according to the environmental and climatic characteristics of the installation site. Manufacture with other indexes of protection on request.

Products – OLIRACK Outdoor Wall-Mount Cabinets



Click on the image for more details

The **OLIRACK OUTDOOR WALL-MOUNT CABINETS** range has been designed for the installation of integrated telecoms, energy and shelter solutions for the most diverse infrastructure as road and railway communication facilities in the most diverse environments.

With a high durability, this range in its base composition includes a single wall with IP55 and IP65 (*) protection, and additional options for Anti-Grafity surface treatment and UL Certification.

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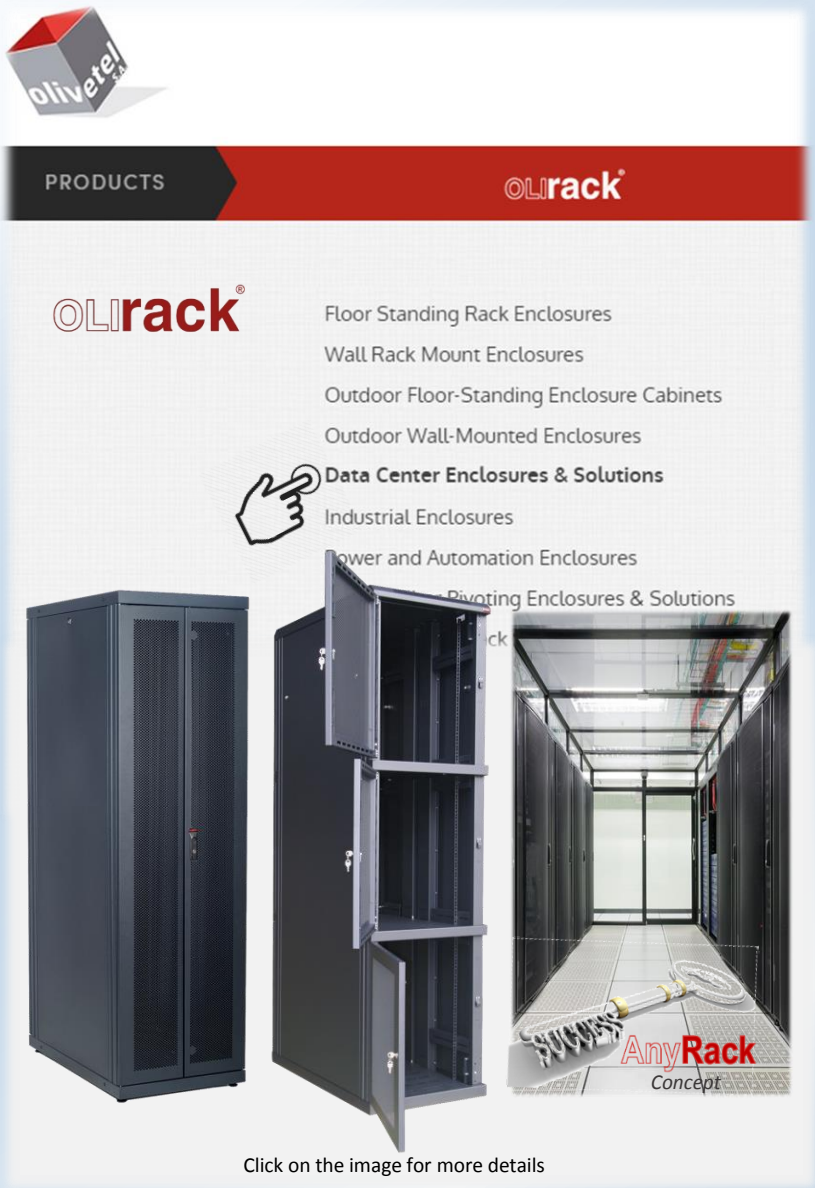
Products – OLIRACK Data Center Solutions



Click on the image for more details

The **OLIRACK DATA CENTER** range of cabinets has been designed to meet the current requirements of these spaces, under the ***Telecommunications Industry Association TIA-942 standards*** and the designing and implementing best practices for Data Centers referenced by ***Building Industry Consulting Service International (BICSI).***

In addition to the traditional cabinet line for server / blade installation and other rack equipment, this range offers **Co-Location Services solutions** where the cabinets have independent sections and access, as well as **solutions to improve energy efficiency, through a new Concept** AnyRack that we created and consists of the customized manufacture of closed rooms / aisles for the existing Client infrastructure, regardless of the cabinets brand and its dimensions, allowing to monetize your infrastructure and the investment already made.

Products – OLIRACK Industrial Cabinets

Click on the image for more details

The **OLIRACK INDUSTRIAL CABINETS**, was conceived and designed to meet the different accommodation requirements of equipment's, systems and other technologies in industrial environments.

These cabinets with different characteristics of traditional cabinets, enables superior protection as they are built to be installed in contaminated areas by industrial activity, ensuring the protection of the environment.

In addition to the typically industrial environments, these cabinets can be installed in public circulation areas or open-space offices because they guarantee the protection of either, the environment or events inadvertently caused by human action. In this case, **OLIRACK INDUSTRIAL CABINETS** may include soundproofing option to protect the surrounding area from noise generated by equipment installed inside.

Products – OLIRACK Energy & Automation Cabinets

Click on the image for more details

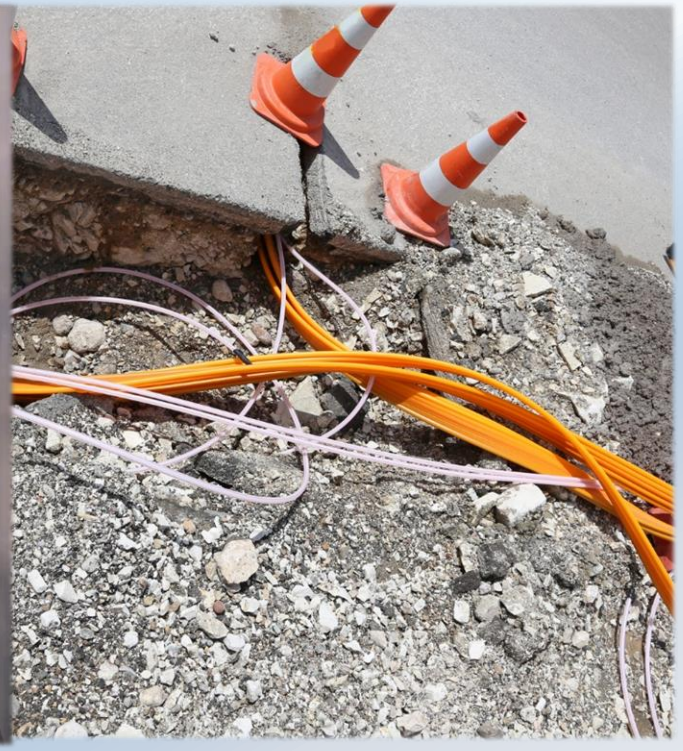
The **OLIRACK ENERGY & AUTOMATION CABINETS** has been designed and built for easy integration of technology. Its modular features as well as the manufacturing method allow the adaptation and application of different front control units on the doors.

The basic setup composition offers solutions with different IP Protection as well as a set of interior configurations such as pivoting structures, installing technical plates, rack profiles and others.

You can choose configurations with single or double metal doors or tempered glass doors.
You can choose different compositions and protection by request.

Products – OLIRACK Optical Fiber Pivoting Cabinets

Click on the image for more details



The range of **OLIRACK OPTICAL FIBER CABINETS** was designed for the installation, protection and isolation of terminators and optical splitters in indoor and outdoor environments.

These enclosures with modular characteristics, allow set and adjust the interior, using pivoting or fix systems, according to the project installation requirements.

In its standard composition, the indoor solutions offer an IP20 protection and the outdoor solutions an IP55 protection guaranteeing the total safety of the equipment's and components.

Products – OLIRACK Floor-Standing and Wall-Mount Rack Structures

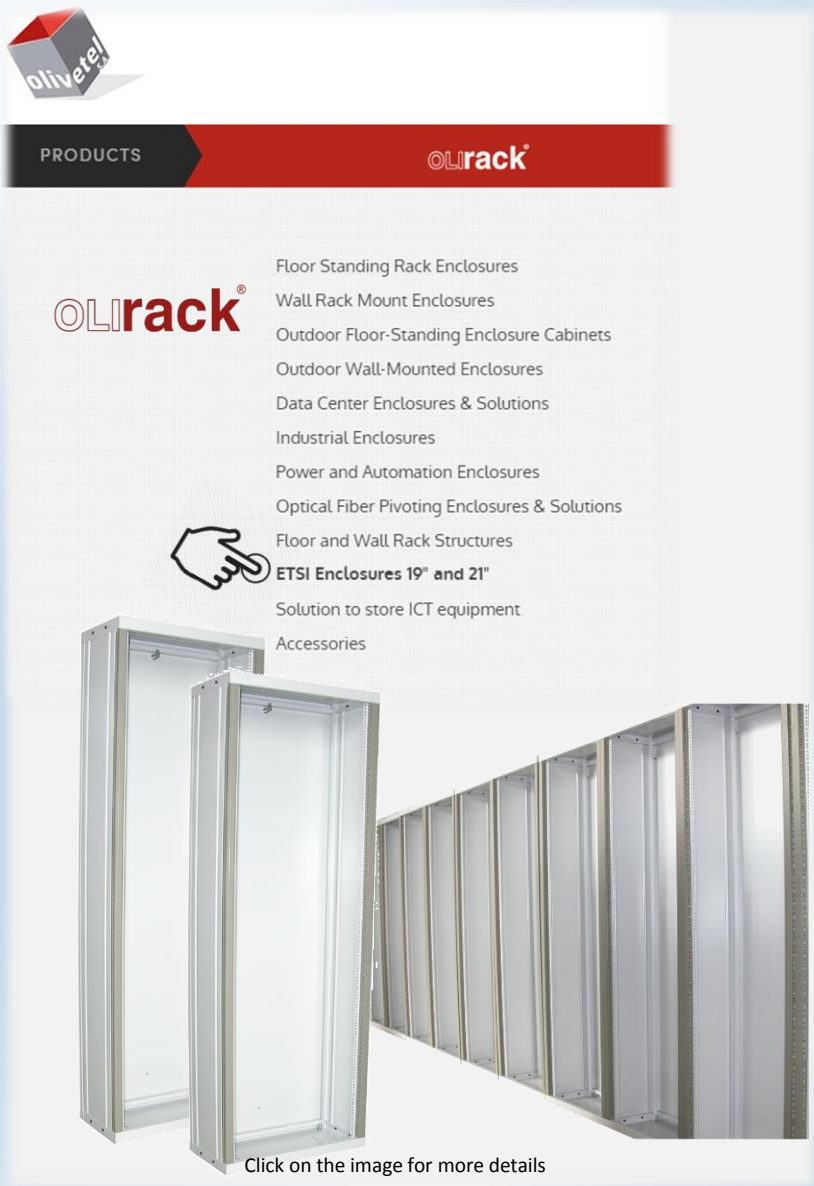
Click on the image for more details

The **OLIRACK RACKS FLOOR-STANDING and WALL-MOUNT STRUCTURES** range has been designed for 19 "rack mounting of telecommunication, computer, video and audio solutions.

These rack structures indicated for the installation of equipment in controlled technical spaces, allow organization of the systems in confined spaces as well as easy access to the equipment.

According to the needs and specificities of your space and your installation, you can choose flooring solutions or murals solutions, supplied Assembled or in Kit with a easy and quick installation.

Products – OLIRACK ETSI Cabinets, 19” and 21”



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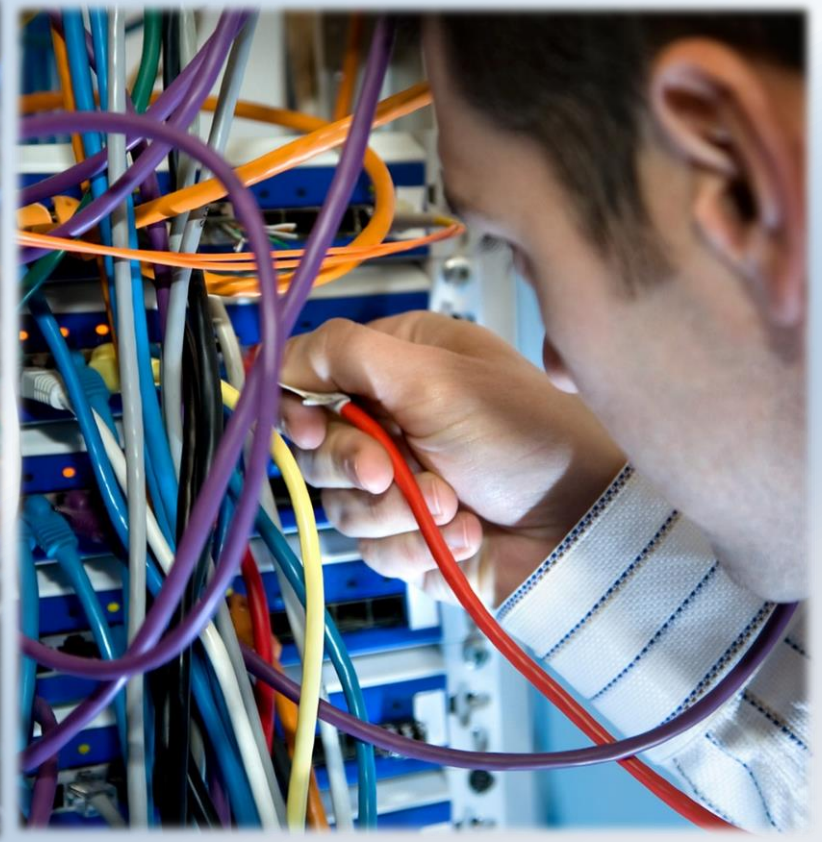


In order to meet very specific telecommunications needs, the range of **OLIRACK TELECOMMUNICATIONS CABINETS** offers a set of options with the ETSI standard with 21" and step (25) in the rack profile and also specific configurations (not ETSI) with 21"and 19", with the normal step of U's (44,45).

You can also choose a set of accessories such as adapters, which allow the conversion from 21 "to 19" allowing in the same cabinet, install 19 "and 21" equipment.

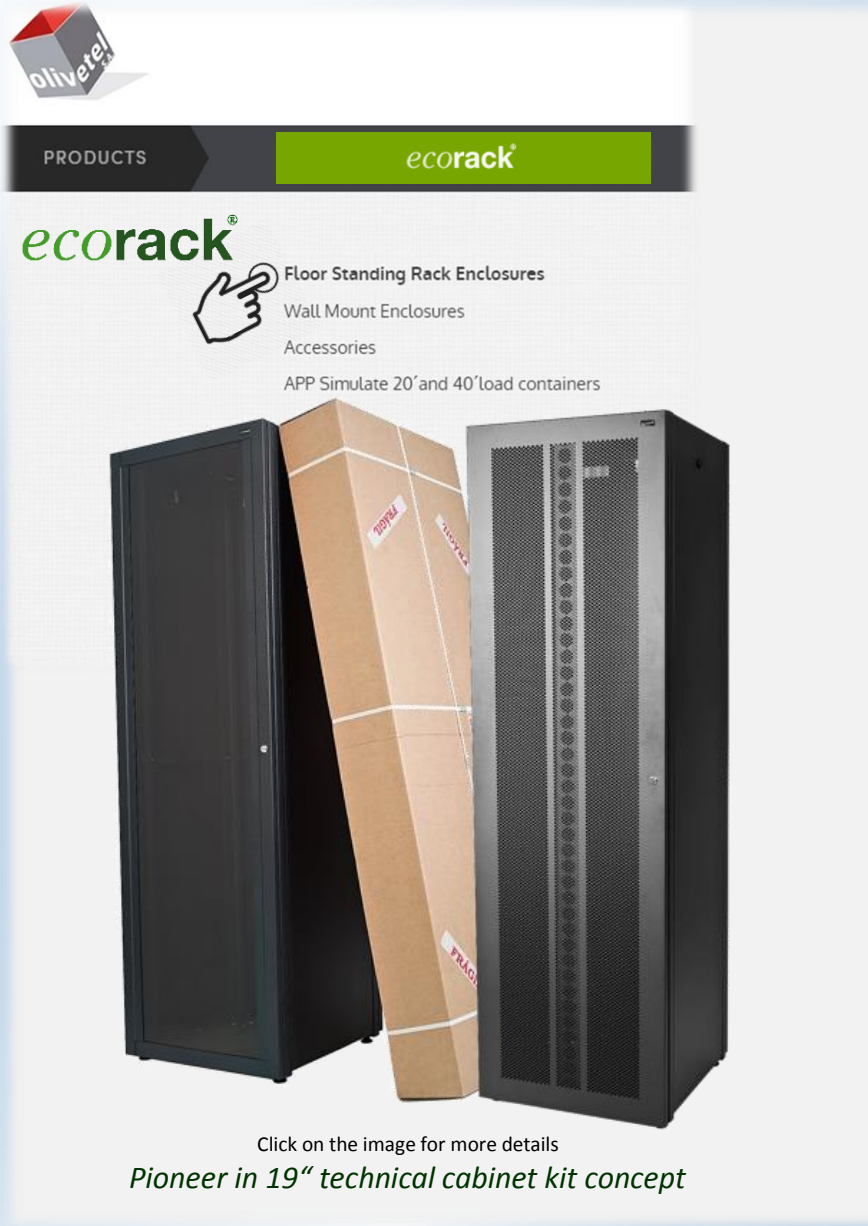
Products – OLIRACK Solutions to store ICT Equipments

Click on the image for more details

The **OLIRACK SOLUTIONS TO STORE ICT EQUIPMENT** range offers a number of solutions to accommodate computer equipment in different contexts and which need to be operated on a daily basis with guarantee of security and protection against unauthorized access:

- **OLIRACK SAFE COMPUTER CABINETS**, These cabinets are prepared to accommodate complete personal computer systems such CPU, Screen and Keyboard/Mouse. That can be installed in industrial environments in indoor areas such factories, warehouses, receptions, offices and open spaces with public circulation.
- **OLIRACK LAPTOP TROLLEY**, Cabinets to store laptops and tablets with charging functionality and wireless spot, which can be installed in schools, universities, training centres and other areas with similar characteristics.
- **OLIRACK SHELVES AND MODULAR STRUCTURES,** Shelving Monitoring and Video Surveillance with modular features that allow installation in rack or without rack of various compositions and types of equipment for monitoring and video surveillance.
- **OLIRACK KIOSK,** for wall or floor installation for integration of any type of technology and functionality. A solution to think about the installation of individual or shared s multimedia spots, internet access, ticketing etc. For installation inside in receptions, socializing spaces, museums and other spaces dedicated to events.

Products – ECORACK 19” Floor Standing-Cabinets



Click on the image for more details

Pioneer in 19“ technical cabinet kit concept

The **ECORACK Floor Standing Enclosures** range was designed for simplified installations. Recognized for its enormous technical and logistical advantages, particularly in space and transportation, as well as in import / export processes, since it is manufactured to be supplied in the Flat Pack Kit, for installation and installation on site. Pioneer in 19 "technical cabinet kit concept, the ECORACK brand is recognized as the best solution for import and export processes. Fast assembly, with mounting manual included. No need specific tools, only a Philips Screwdriver.

Click to download app

For the ECORACK line, an application is available for free download on our website where you can simulate the quantities of the different models that fit in 20 "and 40“ containers.

Products – ECORACK 19” Wall-Mount Cabinets

Click on the image for more details

Pioneer in 19“ technical cabinet kit concept

The **ECORACK Wall-Mount Enclosures** range was designed for simplified installations. Recognized for its enormous technical and logistical advantages, particularly in space and transportation, as well as in import / export processes, since it is manufactured to be supplied in the Flat Pack Kit, for installation and installation on site. Pioneer in 19 "technical cabinet kit concept, the ECORACK brand is recognized as the best solution for import and export processes. Fast assembly, with mounting manual included. No need specific tools, only a Philips Screwdriver.

Click to download app

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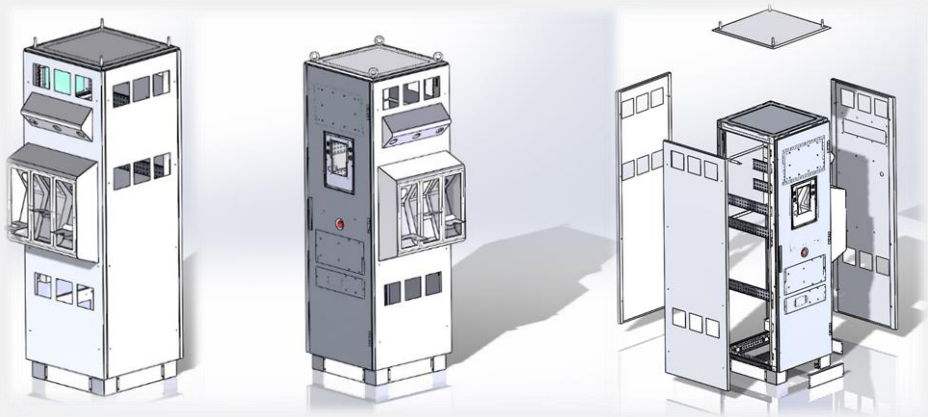
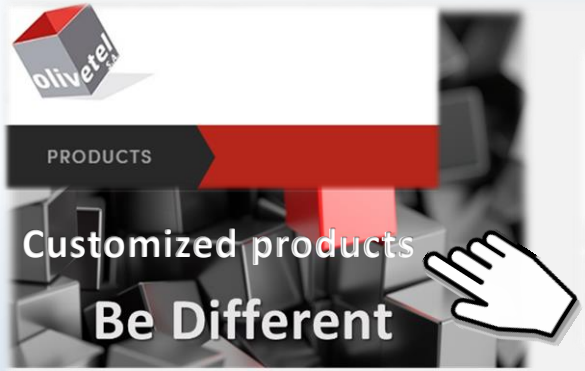
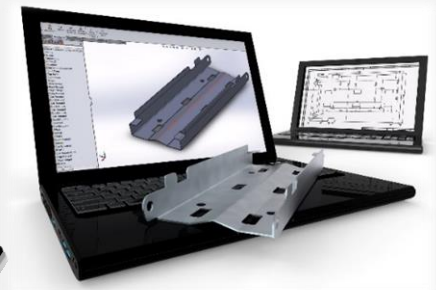
Customized Products and Solutions for specific technology integration

CABINETS AND CHARGING SPOTS for Electrical Mobility.
Designed and manufactured for integration of the Client's technology.



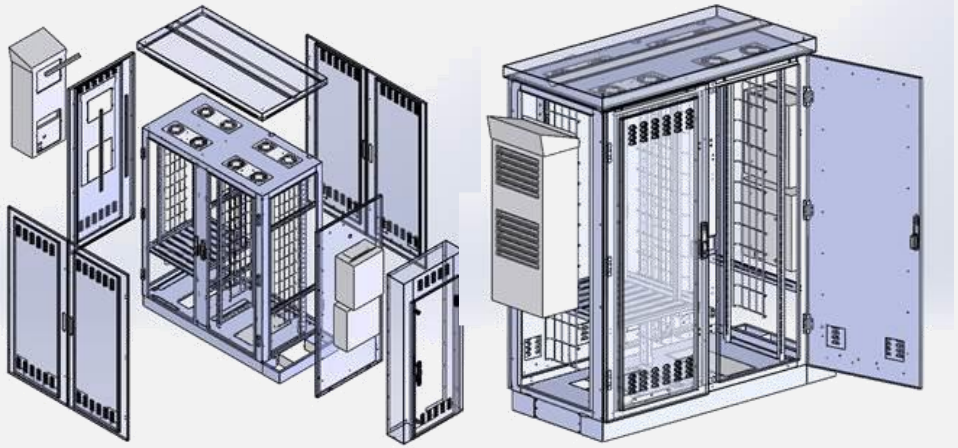
Customized Products and Solutions for specific technology integration



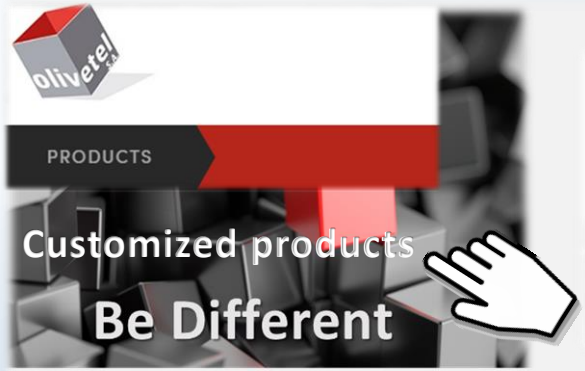


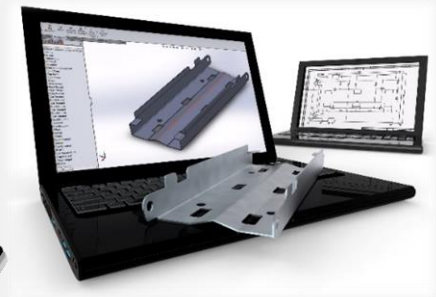
SPECIFIC OUTDOOR CABINETS

Outdoor cabinets with requirements and specific characteristics to special projects.



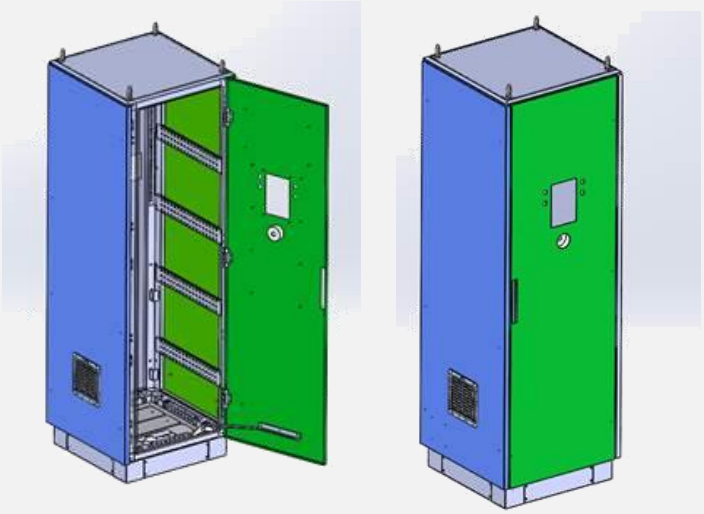
Customized Products and Solutions for specific technology integration

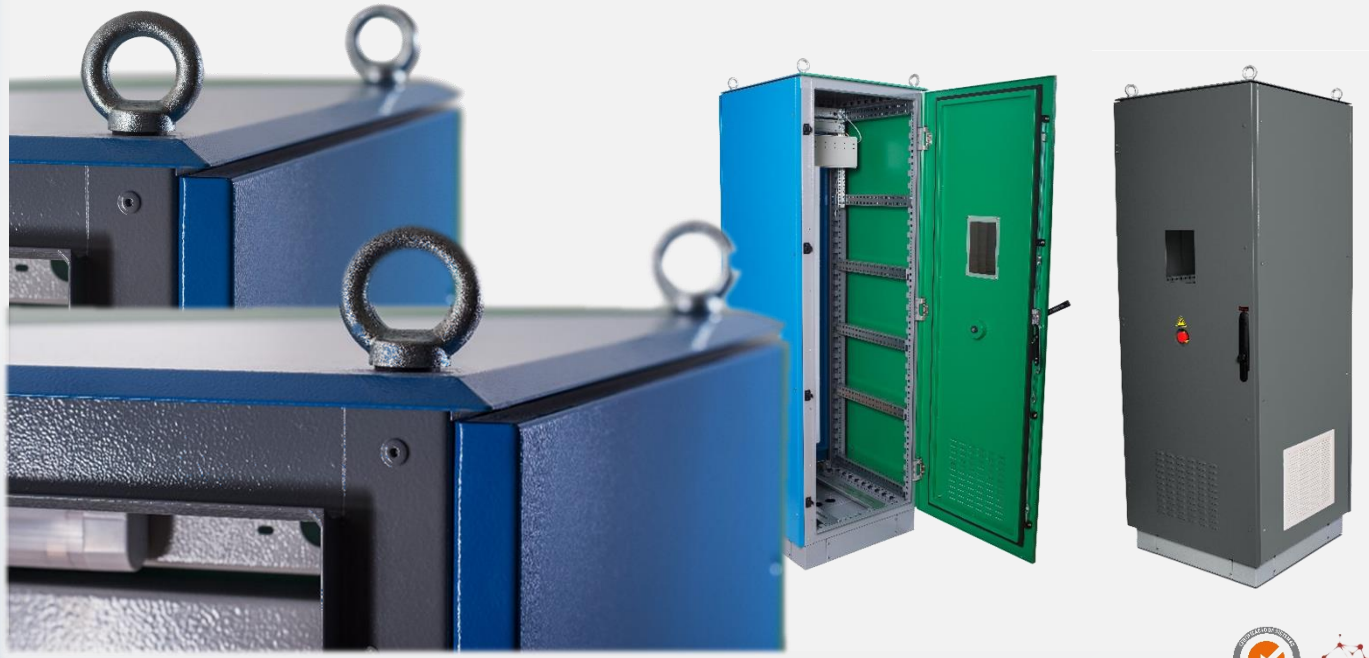




SPECIFIC INDUSTRIAL CABINETS

Specific cabinets to special projects and integration of different technologies as Energy & Automation and others.

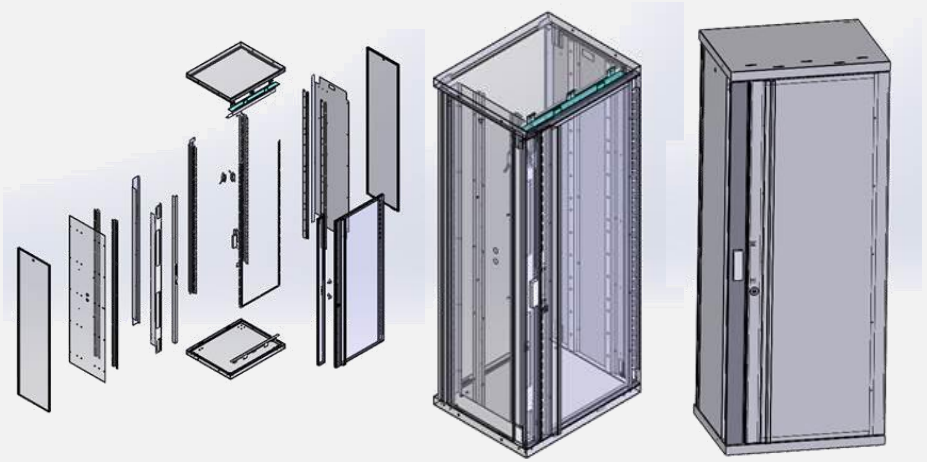




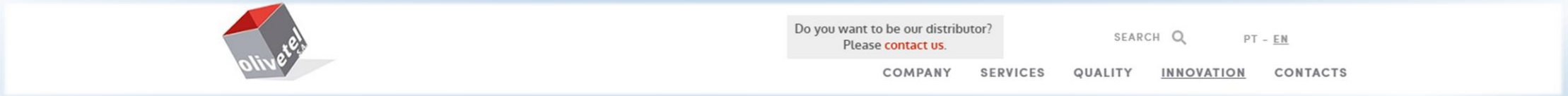
Customized Products and Solutions for specific technology integration

SPECIFIC CABINETS FOR HOSPITAL MANAGEMENT and more.

Used in several sectors such as in the health sector, to control medicament stocks, with registration of medicament (entries and exits stock movements) through radiofrequency identification systems.



A few references



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PRODUCTS olirack ecorack

www.olivetel.pt

CONTACTS

Rua da Cruz, nº 66, A- B-C-D
Algueirão
2725-663 Mem-Martins

Telephone: +351 21 922 98 40
Fax: +351 21 922 98 50

E-mail: info@olivetel.pt

GPS: 38°48'36.0"N 9°19'19.7"W

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